







Small Business Research Initiative (SBRI) Healthcare Programme Competition 24 Briefing Event





Time	Торіс	Presenters
14:00 - 14:05	Welcome and introductions	
14:05 - 14:20	SBRI Healthcare Programme and Competition 24	Antonio Ruiz, SBRI Healthcare PMO
14:20 - 14:35	Delivering a Net Zero NHS for a Healthier Future – overview of the competition brief	Natalia Kurek, Greener NHS Team Fanny Burrows, Greener NHS Team
14:35 - 15:00	Q&A session	
15:00- 15:10	The AHSN Network	Pete Waddingham, AHSN Network
15:-10 - 15:20	Insights and tips from successful SBRI award holders	Nathan Moore, Primum Digital Cath Richards, The Centre for Sustainable Healthcare
15:20 - 15:30	The application and assessment process	Luis Tojo, SBRI Healthcare PMO
15:30 - 15:55	Q&A session	
15:55 - 16:00	Closing remarks	

Accelerated Access Collaborative









Small Business Research Initiative (SBRI) Healthcare Programme

Antonio Ruiz

Programme Manager, SBRI PMO



- Thank you all for taking the time to join
- Feel free to ask questions in the Q&A box as we go along, and we will answer them in the Q&A sessions
- Please flag any technical issues in the chat
- The slides and the recording will be uploaded on SBRI Healthcare website
- For further enquiries: sbri@lgcgroup.com







- Pan-government, structured process enabling the public sector to engage with innovative suppliers
- AAC programme managed by LGC Group & supported by the Academic Health Science Network (AHSNs)



Improve patient care



Increase efficiency in the NHS



Enable the NHS to access new innovations through R&D that solve identified healthcare challenges and unmet need



Bring economic value and wealth creation opportunity to the UK economy











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- Organisations from public and third sectors (including NHS, universities and charities), SMEs and corporate ventures are eligible, as long as they can demonstrate a significant contribution to NHS carbon emission reduction
- Based anywhere in Europe



• 6-12 months project duration, between £50 and £100K (NET)

Themed competitions to address identified unmet NHS challenges









Demonstrated environmental impact that the proposed solution or project would have on the care pathway, and delivery of care it is intending to operate in.



Quantified projected carbon savings the proposed innovation can have in intended use and methodology used to estimate carbon impact



A set timeline and strategy to comply with the requirements set in the NHS Supplier Roadmap, including the development of a Carbon Reduction Plan



Implementation plans and model for potential NHS regional and national scale up



Clear identification of barriers and enablers to implementation and scaling up



A market validation on proposed users and a strategy covering plans for commercial viability and scalability'



Engagement with relevant partners and key stakeholders (including PPIE) to achieve a sustainable spread of the innovation



Health inequalities impact assessment

















Portfolio snapshot



LabCycle

LabCycle is a world-first circular plastic consumables supply chain for healthcare systems.

- Pilot with the University of Bath
- SBRI Healthcare Phase 1 pilot with NHS Blood and Transplant
- Innovate UK Fast Start Grant
- Pre-seed investment round raised at the end of 2022
- Dosage cups from 100% recycled polystyrene
- SME Innovation Voucher for Life-Cycle Analysis
- 40+ interests from private and public organisations



Revolution-ZERO is on a mission to displace single-use medical textiles with highly efficient reusable alternatives and the systems to support them.



- 12 UK CA products registered
- Four projects commissioned by NHS Wales Shared Services Partnership
- Integrated product and service offerings commissioned by UCL Hospital and Hull Clinical Commissioning Group
- Working with world leading sustainability and circular economy academics including the University of Exeter and University College London

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"

Working with SBRI has been great, I have recommended many other to apply to future programmes due to the support and connections created through the programme. Funding is great, connections are priceless. Ben Wilkins, CEO GoodBoost





"

SBRI Healthcare allowed us, as an SME, to build a product harnessing the latest technology, and to work with leading academics and clinicians in three NHS trusts."

Rebecca Bright, Co-founder and Director Therapy Box

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	PRE-COMPETITION	Launch webinars, drop-in sessions and clinics	
Support	IN-COMPETITION	Webinar support on: data & analytics, carbon quantification, supply procurement, IP, PPIE, value proposition	r chain and
Sul	IN-PORTFOLIO	Investment readiness programme, showcase events, webinar series landscape, roadmap to the NHS, health economics, DTAC, peer to peer s in Healthtech Leadership programme	
	IMPACT	Case studies, annual survey and annual report	
		partment for ernational Trade	Innovate UK EDGE
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Acceler Access Collabo		The AHSN Network	NHS

Competition 24 - Delivering a Net Zero NHS for a Healthier Future



Competition 24 – Net-zero link to SBRI webpage













Delivering a Net Zero NHS for a Healthier Future

Fanny Burrow Natalia Kurek



SBRI Competition 24 Launch Webinar

Friday 22nd September 2023

We will cover:

- Background to Greener NHS
- SBRI Competition Challenge Categories
- What we are looking for in applications

Greener NHS programme, NHS England Dr Natalia Kurek, Deputy Director Dr Fanny Burrows, Senior Lead, net zero research & innovation

Background



NHS has committed to delivering the world's first net zero health service, in its landmark report: Delivering a Net Zero NHS

NHS net zero targets:

- Net zero for emission we control directly (NHS Carbon Footprint*) by 2040, ambition to reach an 80% reduction by 2028 to 2032
- Net zero for emissions we can influence (NHS Carbon Footprint Plus**) by 2045, ambition to reach an 80% reduction by 2036 to 2039

*The NHS Carbon Footprint: emissions in the NHS' direct control **The NHS Carbon Footprint Plus: wider NHS influence – including supply chain and travel



Figure 1: GHGP scopes in the context of the NHS



Background



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Meeting our commitments requires carbon reductions across the whole health system and patient pathway

The SBRI Challenge Categories



Challenge Category #1: Clinical community engagement

The aim of the challenge is to seek solutions and approaches that promote clinical professionals' engagement to explore net zero and drive lower carbon models of care within their specialty and area of expertise.

Particular emphasis on high volume, high resource, carbon intensive practises, processes and products.

Challenge Category #2: Novel business models to enable circularity in perioperative care and critical care settings

This aim of the challenge is to explore how value, or outcome-based business models for medical devices and equipment used widely in critical care and/or perioperative care can be utilised to deliver long-term patient, cost and environmental benefits for the NHS.

Challenge Category #3: Net zero transformation across clinical pathways

The aim of this challenge to tackle known carbon intensive areas of care to identify solutions that have the potential to make significant carbon reductions on the end-to-end care delivery.

Particular focus on high volume medical end-to-end pathways, high volume surgical pathways (for example services provided in community diagnostic hubs or elective surgical hubs) and high volume cross-cutting investigations, diagnostic tests and procedures.



What are we looking for in applications









Focus on high quality patient outcomes and clinical effectiveness

Sustainability & net zero NHS at the heart of the initiative Solutions that can be implemented and are **scalable**



Innovation is designed with net zero at the core	✓
Specific work package surrounding net zero NHS, to demonstrate the real potential of the innovation to significantly reduce emissions in healthcare / healthcare pathways	✓
Demonstrate progress towards net carbon impact and alignment towards net zero NHS	\checkmark
Plan to estimate reduction in carbon emissions and to gather carbon evidence to support the case. Ideas of methodology that can be used will be beneficial (with an understanding of the limitations, and assumptions associated with the methodology)	✓
Appropriate expertise to support net zero healthcare specific work	✓
 Demonstrate strong understanding and adherence to the suppliers' requirements: NHS Suppliers Roadmap requirements Carbon reduction plans 	✓



Thank you

Greener NHS programme, NHS England Website www.england.nhs.uk/GreenerNHS







Q&A sessionplease do fire up any question you might have in the Q&A box

Supporting a #NetZeroNHS

SBRI Healthcare Competition 24 Delivering a Net Zero NHS for a Healthier Future

Pete Waddingham Net Zero Lead

Plan of Action

1. Briefly explain the role of the AHSN Network and local AHSNs

- 2. Highlight some examples of support (relevant to this competition)
- 3. Provide thoughts on SBRI competition / NHS needs
- 4. Quick example of some recent AHSN Net Zero work
- 5. Ensure people know how to contact me / key colleagues leading on sustainability





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Home » About us





Together, we are the voice of health innovation

Academic Health Science Networks (AHSNs) bring together the NHS, industry, academic, third sector and local organisations. Our collaboration ensures innovations, improvements and best practice benefit more patients faster.

Our national innovation pipeline features more than 1,200 proven technologies ready to be matched to local health and care challenges.

A connected 'Network of Networks' –

spreading healthcare innovation at pace and scale



Support for innovators



Realise the potential of your ideas

Whether you're a healthtech company practised at developing health innovation, or a clinician in the NHS who has discovered newfound best practice, we can champion you to:



Home » How we can help you » Support for health and care providers

Support for health and care providers



Carefully matching your challenges to tested and adoption-ready

Tackling key clinical areas of need

We're constantly working with clinicians and health and care organisations to identify challenges that could be addressed through innovation. This can lead to breakthroughs enabling earlier diagnosis, more effective treatments, better outcomes and faster recovery times.

We deliver national programmes in these key areas of clinical need, in partnership with NHS England and the Accelerated Access Collaborative. They include:

Tackling cross-priority areas in the system

- <u>Ageing and care homes</u>
- <u>Cardiovascular disease</u>
 <u>Maternity and neonatal</u>

Mental health

Medicines

Respiratory

Wound care

- We're also committed to accelerating innovation on a number of system-level priority areas that can benefit health and care providers:
 - Digital transformation
 - Diversity, inclusion and equality
 - Environmental sustainability
 - Health inequalities
 - Patient and public involvement and co-production
 - Patient safety
 - Workforce



The competition seeks applications that focus on *clinical community engagement* and *transformation*, and *business models for circularity*.

Thoughts

1. Broker relationships (strength in *collaboration*)

2. Help ensure you articulate the **need** / challenge (quantification)

3.Critical friend on idea (is it innovative / new / risks)

4. Look at wider **funding** landscape (mitigation / grow)

5. Options for **evaluation** / spread and adoption

6. Innovation takes time (manage expectations / support journey)

Net Zero Green Hospitals sharing and learning webinar

Thursday 14 September 9:30am-3:30pm

The AHSN Network #NetZeroNHS

Theme 1 – Models of Care

- Digital Platforms
- Patient Consent
- Cancer Detection

Theme 2 - Travel and transport

- Shared Transport / Staff Transport / Grey Fleet
- Alternative Travel
- Air Quality
- Data

Theme 3 - Estates and facilities

- Waste
- Energy (including HVAC)
- Water
- Ventilation

Theme 4 – Consumables

- PPE
- Medical Equipment / Gases
- Food
- IT
- Signage

Discussing options to explore some of these topics in more detail e.g. IT / Digital

Thank you

Pete.Waddingham@yhahsn.com

https://calendly.com/pete-waddingham/30min

https://www.linkedin.com/in/pete-waddingham-b4ab8861/

(or I can help you connect with your local AHSN)










Mr Nathan Moore

T+O StR ST6 Director of Primum Digital Ltd Clinical Safety Officer NHS Clinical Entrepreneur

SBRI Healthcare Competition 24 Launch event









DevOps for Clinical Pathways



Design Your experts can collaborate at scale to design clinical pathways with our collaborative tools. ~ 4 DEV **OPS** PPP 0

Operate

 \bigotimes

Pathways fit into the core workflow of all staff by integrating with existing systems

Monitor

Realtime operational data insights into your clinical pathways

Clinical Effectiveness

Increases concordance with local, national and international standards of care. Helps to link clinicians with guidelines when they need them which improves quality of care.

Build

Using our visual designer your experts can build clinical pathways

Test

In our sandbox pathway development environment the pathways can be tested before going though a dynamically configurable sign off procedure



Deploy



Award Benefits







Indicator of Potential Supports Business Case Opportunities

Completing the form is useful



Read Brief

Reviews from many sources

Compelling story

Address Clinical & MVP & Real-world **Cost effectiveness**

testing



Lessons Learned













Win Hearts and Minds

Support Your NHS Champions

Be Agile

Have a plan B

Top-down & Bottom-up support needed





NHS England & SBRI Healthcare Support



Workshops are great

Direct Access to the NHS Greener team

SBRI PMO support value proposition

NHS customers are an amazing partner









THANK YOU



Mr Nathan Moore nathan.moore@primumdigital.com www.crosscover.co.uk



Sustainability in Quality Improvement Commercialisation Project: Net Zero Is In Your Hands





Cath Richards, SusQI Lead/SBRI Project Manager SBRI Net Zero launch event, 22nd September 2023

Our Sustainability in Quality Improvement (SusQI) services



GREEN TEAM COMPETITION







CENTRE for SUSTAINABLE HEALTHCARE



A strong delivery team



CENTRE for SUSTAINABLE HEALTHCARE

Our tips for your SBRI journey

- Make Net Zero the core of your proposal
- Find partners to build your expertise
- Make it clear what problem your project brings a solution to
- Be clear about what success would look like
 the impact of your offer
- If you're successful attend all the SBRI workshops
 they are super helpful

CENTRE for SUSTAINABLE HEALTHCARE









Assessment process and how to apply

Luis Tojo

Senior Programme Manager, SBRI PMO





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- 1. How well does the application address the challenge brief ad does the proposed solution benefit patients, the NHS and/or Social Care Sector, and support the NHS to reach its net zero ambition by contributing to a significant reduction of carbon emissions? 30%
- 2. Are the project plan, deliverables and risk mitigation strategy appropriate? 15%
- 3. Is the product innovative, will it have a competitive advantage over existing and alternative solutions and are the arrangements surrounding the use and development of Intellectual Property appropriate? 10%
- 4. Does the proposed project have appropriate implementation plans and a credible model for potential regional and national scale up? 15%
- 5. Does the proposed innovation have potential to enhance equity of access and does the project include consideration towards patient and public involvement? 10%
- 6. Do the host organisation and project team appear to have the right skills and experience to deliver the project? 15%
- 7. Are the costs justified and appropriate 75%











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The NHS became the world's first health service to set net zero targets with the 'delivering a net zero NHS' report published in 2020, and the first to embed net zero into legislation, through the Health and Care Act 2022. Since June 2022, every trust in England has put in place a Green Plan, setting out their aims, objectives and delivery plans for carbon reduction.

The **AHSN** Network

Accelerated

Collaborative

Access

Applicant and Portal Guidance





- 3 minutes video pitch in MP4 format to support your application
- Maximum file size of 40MB
- Upload the video to a file sharing platform that does not have link expiration
- Please do not upload your video to a streaming service or to your Institutional SharePoint







Programme Management Office

Research Management System



Please log in to access your account.

- ··	
Email	
Ennon	

New users

Please register with us to create your account using your institutional email address.

Please note that all new users require validation by the Programme Management prior to receiving access to the system. We will endeavour to complete this validation process as soon as possible (within standard working hours) following completion of your initial registration

Decenard	
Password	

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Register	System Help	1



Forgot Password?









Programme Mar Research Manager			
Dr Aayesha Hassan	Welcome to Programme Management Office Research Management System, Dr Aayesha Hassan.		
Home			
My Applications	Please update your CV. Your CV was last updated on 30 April 2020.		
My Co-applications	Please check that your CV details are up-to-date as it assists us when assessing grant applications and assigning external reviewers.		
My Grants	To update your CV, go to Manage My Details.		
My Research Outputs			
My Reviews	New Grant Application		
My Tasks	To apply for funding from one of our grant streams click here.		
Manage My Details			
Contact Us			
Logout			
System Help 🔹			









Programme Mana Research Manageme							
Mr Ken Middleton	Logged in as Console account - Mr Ken Middleton - ken.mi	ddleton@nihr.ac.uk do not use fo	or testing as an applicant	or reviewer			
Home							
New Application	Open funding rounds						
My Applications	Open funding founds						
My Research Outputs	The table below shows all the funding rounds currently acce	enting applications					
My Tasks	The table below shows all the funding rounds currently accepting applications.						
Manage My Details	Click More info to view additional information about each funding round. Click Apply to access the online application form for the type of grant you wish to apply for.						
Contact Us	click Apply to access the online application form for the typ	e of grant you wish to apply for.					
Logout	Grant Type	Funding Round	Submissions Window	Closing Date	WORShine	Apply	
System Help 🕏	SBRI Phase 1 SBRI Healthcare, an NHS England & NHS Improvement initiative that aims to promote UK economic growth whilst addressing unmet health needs and enhancing the take up of known best practice. SBRI supports a programme of	SBRI 17 Phase 1 - Urgent and	$\left(\right)$	27 August 2020 BST	More info	Opening 15/07/2020)
	competitions inviting companies to come forward with their ideas on novel MedTech and digital innovations that						

Accelerated Access Collaborative can address specific NHS challenges.





Programme Management Office

Introduction

Research Management System



advised that you also read the relevant Guidance for Applicants before completing your application.

Urgent and Emergency

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26817

Details...

Introduction

Section 1: Application
 Summary

Section 2: Company Details

Section 3: Plain English Summary

Section 4: Project Plan

Section 5: Team

Section 6: Budget

Section 7: Supporting information

Section 8:
 Administrative contact

details

Section 9: Validation
 Summary

There are a number of online guidance prompts (marked as a ?) available to you throughout the online form to help you when completing an application. It is strongly

Save Save And Close

Next

Please keep the use of acronyms to a minimum. Only use acronyms where a term is used frequently throughout the application. If you do choose to use an acronym, do not assume that the reader knows what it means, and be sure to define it when first used.

You are strongly advised to structure the longer sections of the application form (particularly the Project Description and Breakdown) in such a way that they can be read easily by reviewers. The use of long passages of dense, unstructured text should be avoided.

Schematics, tables, illustrations, graphs, and other types of graphics can be embedded to clarify the project plan but they should not clutter the central narrative. Images do not count towards the overall word count but inclusion of them to overcome word limits is not permitted. Images may only be included within the Project description and breakdown. **Images included in other sections will be removed from the application and not seen by reviewers**.

Members of the project team will need to invited through the RMS *via* email to participate as team members, after which they must both **confirm and approve their participation**. Please ensure that all team members invited to collaborate on this application have confirmed their involvement and approval of the application form content before submission.

Although confirming and approving an application can be done at any time during the submission of an application, you are strongly advised to do this well in advance of the deadline.

If you have any queries with your application, you can contact the SBRI Healthcare Programme Management Office on 020 8843 8125 or SBRI@LGCGroup.com.







Programme Management Office

Research Management System

Dr Aayesha Hassan aayesha.hassan@ccf-prp.org.uk

Dr Aayesha Hassan

My Co-applications

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System Help 코

	To view more details please select an application from the grid below.
_	

You have 1 co-application awaiting submission.

L	Reference	Title	Main Applicant	Role	Confirmed	Last Updated	Application Status	
	26808		Dr Ade Adenle	Co Applicant	N	14/07/2020 14:19:28	Pre-Submission	









Dr Aayesha Hassan

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SBRI Phase 1

Ref: 26808

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System Help 🛸

As a co-applicant you must first 'Confirm' your participation before the application can be submitted by the Lead
Applicant. Please ensure your CV is up to date (this can be updated in the manage my details section).

Lead Applicant	Dr Ade Adenle
Title	
Reference	26808
Status	Pre-Submission
Total Requested	£0.00
Organisation	
Grant Type	SBRI Phase 1

Funding Round Urgent and Emergency Care Closing Date

Participants <u>Co Applicant</u> Ade Adenle Confirmed

participation Submission approval status

Ms Aayesha Hassan Confirmed participation Submission approval

status

Dr Aayesha Hassan Confirmed participation Submission approval status Role: Co Applicant Actions shown below are for your involvement as a Co Applicant

Confirm your participation

I have read the terms and conditions under which grants are awarded, and, if this application is successful, I agree to abide by them. I shall be actively engaged in the day-to-day management and control of the project and this proposal.

Confirm

Reject your participation

If you do not wish to participate in this application or think that this approach was in error please click the reject button below. This will send an email to the lead applicant and remove you from the application.

Reject

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Q&A sessionplease do fire up any question you might have in the Q&A box



SBRI Healthcare Q&A drop-in session for any additional question applicants might have during their application process will be held on

24th October 2023, 13:00-15:00 - <u>link</u>

7th November 2023, 13:00-15:00 - link

To be kept up to date about all our initiatives, please subscribe to our newsletter adding your details at the bottom of this page: https://sbrihealthcare.co.uk/about-us#subform_section

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SBRI Healthcare

LGC Ltd Grant Management Group 15 Church Street Twickenham TW1 3NL

Contact us for advice and specific guidance: T 020 8843 8125 E <u>sbri@lgcgroup.com</u> W <u>https://www.sbrihealthcare.co.uk</u>

LinkedIn <u>/sbri-healthcare</u> Twitter <u>@SBRIHealthcare</u>

